

Message Text

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PAGE 01 BONN 08598 101455Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----060458 102018Z /64

R 101443Z MAY 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 8389
AMCONSUL FRANKFURT
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS BONN 08598

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - E-T MAGS, DIVISION OF FDI, INC.
SANTA ANA, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

CHADUK GMBH
-AUTOZUBEHOERHANDEL-
BOSCHSTRASSE 9
D-8047 KARLSFELD
CONTACT: MISS KARIN JANOVSKY, IMPORT MANAGER
PHONE: 08131/95081
COMMENT: COMPANY ESTABLISHED IN 1975, EMPLOYS 11 PER-
SONS AND HAS ANNUAL SALES OF DM 18 MILLION. SALES AREA
INCLUDES ALL EUROPE. ENJOYS AN EXCELLENT REPUTATION.
SOUND FINANCES, CONSIDERED TO BE A SUITABLE
BUSINESS PARTNER.

TEVOG GMBH
-TECHNISCHE VERTRIEBSORGANISATION-
FRANZ-HALS-STRASSE 4
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D-8000 MUENCHEN 71
CONTACT: HERR BERTULEIT, MANAGER
PHONE: 089/797079
COMMENT: FIRM ESTABLISHED IN 1975, EMPLOYS 10 PLUS 7
TRAVELING SALESMEN. SALES AREA INCLUDES GERMANY,
AUSTRIA AND SWITZERLAND. SUBJECT FIRM HAS ANNUAL SALES
OF DM 3 MILLION. WOULD WELCOME DIRECT CONTACTS WITH

U.S. FIRM.

AMCONSUL MUNICH GENERAL COMMENT: U.S. FIRM MUST SEND A
SAMPLE WHEEL TO MUNICH TUEV, SINCE ONLY TUEV CAN
DETERMINE WHETHER WHEELS MEETS GERMAN SPECS. MUNICH
TUEV IS IN CHARGE OF CAR WHEEL TESTING IN GERMANY. THE
PRICE FOR TESTING IS DM 4.000 PLUS ELEVEN PERCENT VALUE
ADDED TAX (VAT). SPECIFICATIONS ARE AVAILABLE
ONLY IN GERMAN (FOR DM 5 PER COPY). IN ADDITION, TUEV
MUST VISIT U.S. FIRM (AT FIRM'S EXPENSE) TO INSPECT
MANUFACTURING PROCESS. AMERICAN FIRM SHOULD CONTACT:
TECHNISCHER UEBERWACHUNGS-VEREIN BAYERN
EICHSTAETTER STRASSE 5
D-8000 MUENCHEN 2
CONTACT: HERR DIPL. ING. PAULUS
PHONE: 089/5791493

REIFEN SCHNEIDER
DIEBURGER STR. 18
D-6000 FRANKFURT A. M. 16
CONTACT: KLAUS WENZEL
PHONE: 0611/419042

COMMENT: THE FIRM IS TENTATIVELY INTERESTED UNDER CON-
DITION THAT US FIRM OBTAINS APPROVAL FROM TECHNISCHER
UEBERWACHUNGSVEREIN (TUV), A GERMAN GOVERNMENT AGENCY
WHICH SETS AND SUPERVISES SAFETY STANDARDS FOR AUTO-
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MOBILES IN THE FRG. THIS TEST AND APPROVAL CARRIES
EXPENSES.

FIRMA GOEHRUM
ULMENSTRASSE 19
D-7032 SINDELFINGEN 6
CONTACT: HERR GOEHRUM, MANAGER AND OWNER
PHONE: 07031-32010
TELEX: 07265805

COMMENT: PROSPECT IS A MEDIUM-SIZED DEALER IN AUTO-
MOTIVE PARTS AND ACCESSORIES. GOOD INTRODUCED IN
INDUSTRY. EMPLOYS 80.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

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Disposition Date: 01 jan 1960
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Subject: ADS REQUEST - E-T MAGS, DIVISION OF FDI, INC. SANTA ANA, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
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